

Sterling Investment Bond additional payment Application form

To be used for Flexible option bonds started on or after 21 February 2015

Your application Please make sure you complete all relevant sections and return your application form to us at Sterling Centre, PO Box 461, Bishops Cleeve, Cheltenham, Gloucestershire GL52 8ZN. Data Protection – your information Sterling is committed to ensuring that the way we collect, hold, use and share information about you complies fully with data protection legislation. We will use the personal information you give us in this form in the ways described in the Data Protection leaflet you received when you took out your bond. Information on how your personal information is used can also be found at www.sterling-assurance.co.uk or you can write to the Data Protection Officer at Zurich Assurance Ltd, Unity Place, 1 Carfax Close, Swindon, SN11AP or by emailing the Data Protection Officer at GBZ.General.Data.Protection@uk.zurich.com. Please write the existing investment bond number here. You will only need to complete the personal details if there is a change to your information If you have been given a payment reference by Sterling for an electronic payment, please write the payment reference here Have you received a personal recommendation from your adviser to make the additional payment? Yes No

Personal details Title Forenames Title Forenames Only complete this section if Surname Surname there is a change in your Date of birth Date of birth information. If personal Nationality Nationality details have changed please Male/Female Male/Female complete a new verification Permanent residential address Permanent residential address of identify certificate. At least one applicant must be a UK resident. We cannot accept applications from Postcode Postcode any applicant who is a US Country Country national. Daytime telephone Daytime telephone Mobile telephone Mobile telephone Evening telephone Evening telephone Email Email Title Forenames Title Forenames Surname Surname Date of birth Date of birth Nationality Nationality Male/Female Male/Female Permanent residential address Permanent residential address Postcode Postcode Country Country Daytime telephone Daytime telephone Mobile telephone Mobile telephone Evening telephone Evening telephone Email Email

| Payment det | ails | | | | | |
|-------------------------|---|---|---------------------------------|--------------------------------------|--|--|
| Please refer | Payment amount? | | £ | | | |
| to the key features | Please indic | Please indicate how you want to make your payment | | | | |
| document for minimum | Cheque | Please make cheques payable to Sterling and write your name and address on the back of the cheque | | | | |
| investment amounts. | CHAPS | Your bank may charge you a fee for a CHAPS payment (sometimes called Telegraphic Transfer) | | | | |
| | BACS | BACS | will take a minimum of 3 workin | g days to reach the Sterling account | | |
| | If you are paying by CHAPS or BACS, you will need to contact Sterling on 0370 909 6010 for a payment reference. Please make sure you write this payment reference in the "Your application" section. This will ensure we can match up your payment with your application. | | | | | |

| Source of | investment |
|---|--|
| | This section must be fully completed in all cases. |
| | |
| Please tick the | Each person making some or all of the investment must complete a separate source of investment section. The information requested is necessary to comply with the provisions of the current Financial Services regulations. |
| appropriate box or use the 'other' | Your name |
| box to give details. | Where has the investment come from? |
| | Income |
| | income |
| | Inheritance |
| | Savings |
| | Property sale |
| | Other |
| | Other details |
| Other details must be | |
| completed unless you have | Yearly income (including salary, pension or investment income) |
| provided this | Occupation(s) |
| information on the personal | If you are not paying by cheque, please fill in these details |
| details section. | Name of account holder |
| | Name of bank/building society |
| | Branch name |
| | Sort code |
| | Account number |
| | Roll number |
| | |
| Course of | |
| | investment This section must be fully completed in all coords. |
| Please photocopy a blank source | This section must be fully completed in all cases. |
| Please photocopy | |
| Please photocopy a blank source of investment | This section must be fully completed in all cases. Each person making some or all of the investment must complete a separate source of investment section. The information requested is necessary to comply with the provisions of the current Financial Services regulations. |
| Please photocopy a blank source of investment section if there are further parties making the investment. | This section must be fully completed in all cases. Each person making some or all of the investment must complete a separate source of investment section. The information requested is necessary to comply with the provisions of the current Financial Services regulations. Your name |
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| Distributio | n fund only | | |
|---|---|--|--|
| Please complete this section if you want to invest or | Please tick the box to confirm you want to invest or increase your investment in the Distribution fund. If you are increasing your investment, regular withdrawals will not change until after the next distribution date. | | |
| increase your investment in | Only complete the rest of this section if you wish to change any of the other information. | | |
| the Distribution fund. | Regular withdrawals | | |
| | Do you want to take the distribution (which we will pay as regular monthly withdrawals)? | | |
| You will not be | If Yes, when do you want the first payment? | | |
| able to invest in any other funds. | Immediately The first payment will be made on the 15th of the month after your investment bond has been set up. For example, if your bond is set up on 5 June, we'll make the first payment on 15 July. | | |
| The distribution dates are 1 March and | After the next distribution date The first payment will be made on the 15th of the month after the next distribution date. | | |
| 1 September. | It may take up to 4 working days for the payment to reach your account. | | |
| If you are making an increase and | Payments to be made directly to the following bank or building society account: | | |
| your existing investment is | Name of account holder | | |
| in other funds, | Name of bank/building society | | |
| you must switch your | Bank address and postcode | | |
| entire existing investment to | | | |
| the Distribution fund before we | | | |
| can invest the | Branch name | | |
| increase in the Distribution fund. | | | |
| | Sort code – – | | |
| | Account number | | |
| | Roll number | | |
| | A confirmation of verification of identity certificate will need to be completed if the account holder is not an applicant. | | |
| | If you have completed this section please go straight to the Adviser remuneration page. | | |

| Regular wi | thdrawals (excluding the Distribution fund) | | | | | |
|---|--|--|--|--|--|--|
| Do not complete this section if your investment is in the Distribution | Do you wish to receive or change regular withdrawals? If Yes, how much do you wish to receive each payment? | | | | | |
| fund. | (If you are changing regular withdrawals, please enter the total new payment details.) | | | | | |
| Only complete this | EITHER % each year of the bond value. (Not available if you want fund specific withdrawals). | | | | | |
| page if you wish wish to recieve or change regular | If you wish to take a withdrawals as a percentage of the original payment, please convert to a monetary amount and enter in the box below. | | | | | |
| withdrawals. | OR £ each year. Is this amount to increase each year? Yes No | | | | | |
| These instructions replace any | If Yes, please indicate how you wish the amount to increase: | | | | | |
| current regular withdrawals. | In line with AWE In line with RPI By a set percentage of % (maximum 10%) | | | | | |
| The maximum regular withdrawal is initially 7.5% of the investment | You may have to pay tax if the total of all regular withdrawals and any one off and ongoing adviser remuneration payments are more than 5% each year of the amounts invested into your bond. | | | | | |
| or, if this is an increase | How often do you want to receive a payment? (please tick) | | | | | |
| to an existing investment 7.5% | Every month Every 3 months Every 4 months Every 6 months Once a year | | | | | |
| of the bond value. | What date would you like your payments to start? | | | | | |
| The minimum payment is £50. | It may take up to four working days for the payment to reach your account. If you don't specify a date, the first payment will be made on the next available withdrawal date after the investment was received. For example, if we receive your investment on 1 June and you have asked for monthly withdrawals, the first withdrawal will be made on 1 July. If you have asked for withdrawals to be made every six months, the first withdrawal will be made on 1 December and if you have asked for yearly withdrawals, the first withdrawal will be made on the next 1 June. | | | | | |
| increase if regular withdrawals are at the maximum level. | If you are investing in more than one fund, how do you want to take withdrawals? (If you do not tick either option, we will split withdrawals proportionately across all funds selected). | | | | | |
| trie maximum ievei. | Split proportionately across all funds selected | | | | | |
| | OR | | | | | |
| Any increase in withdrawals will happen on | From particular funds This option is not available if you have chosen withdrawals as a percentage of the bond value. | | | | | |
| the anniversary of the first withdrawal after your request to automatically increase. | If you want withdrawals from particular funds, please go to the Investment funds page and choose the funds you wish to withdraw from. The amounts completed on the Investment funds page must add up to the total yearly withdrawal amount shown above. For example, if total withdrawals are £100 each year and you wish to withdraw from two funds, you can choose £50 from each fund or £30 from one fund and £70 from the other fund etc. | | | | | |
| | Payments to be made directly to the following bank or building society account: | | | | | |
| Payments can be on any date in | Name of account holder | | | | | |
| the month. | Name of bank/building society | | | | | |
| The earliest date we can start payments is ten working days from the | Bank address and postcode | | | | | |
| investment | Branch name | | | | | |
| date. If on receipt of this | Sort code | | | | | |
| application, the date you have | Account number | | | | | |
| specified has lapsed, we will | Roll number | | | | | |
| start payments from the earliest possible date. | A confirmation of verification of identity certificate will need to be completed if the account holder is not an applicant. | | | | | |

| Investment | funds (excluding the Distribution fund) | | |
|---------------------------------------|--|----------------------|-------------------|
| Please write down the funds you | Phased investment option | | |
| wish to invest in. You can take | Do you wish to use the phased investment option Yes No | | |
| withdrawals proportionately | (not available if you want to invest in the Distribution fund)? The phased investment option allows you to put your payments in a 'deposit and t | reasury' fund (see t | he Investment |
| across all your funds, or you | funds guide for more information on the fund) and drip-feed them into your choser | n fund(s) over a per | iod |
| can specify the funds you wish to | of 6 months. Please select your chosen funds (maximum 19) and the percentage to Please see the terms and conditions for more information on how this option works | | d. |
| take withdrawals from. If you | Funds | Invest | Yearly withdrawal |
| don't specify, withdrawals | | % | £ |
| will be made proportionately | | | |
| across all your funds. | | % | £ |
| Do not complete | | % | £ |
| this section if you want to invest | | | |
| or increase your investment in the | | % | £ |
| Distribution fund. If you are | | % | £ |
| increasing an existing | | 9/ | 0 |
| investment we will assume the | | % | £ |
| same fund split as your most | | % | £ |
| recent investment if this section is | | % | £ |
| left blank. | | | |
| If you are making an increase into | | % | £ |
| new funds and you are currently | | % | £ |
| invested in the Distribution | | | |
| fund, you must switch your entire | | % | £ |
| or more of the | | % | £ |
| funds listed here. You can invest | | % | £ |
| in up to 20 different funds. | | | |
| If you choose the phased investment | | % | £ |
| option you cannot select the 'deposit | | % | £ |
| and treasury' fund currently being | | % | £ |
| used for phasing, and can only | | 76 | E |
| choose 19 other funds to invest in. | | % | £ |
| The minimum investment into | | % | £ |
| any fund is 1%. | | | |
| For the 'Invest' column, whole % | | % | £ |
| only must be used not fractions or | | % | £ |
| monetary amounts. For the 'Yearly | | | |
| withdrawal' column, whole | | | |
| £'s must be used, not fractions or | | | |
| percentages. The investment | | | |
| objective of each fund is explained | | | |
| in the Investment funds guide. | | | |
| Please note | | | |
| the Deutsche Managed Sterling | | | |
| Generation 2 fund is not available. | | | |

| Adviser remuneration | | | | | | | |
|---|--|--|-------------|--------|------------------------|--|--|
| Adviser remuneration can only be selected for payments of £50.000 and | , | Do you want to deduct adviser remuneration from your payment? Yes No If Yes, how much do you wish to pay your adviser? | | | | | |
| above. | Initial adviser r | Initial adviser remuneration | | | | | |
| Only complete this section if you | EITHER | | % | of the | payment | | |
| wish to deduct | OR | £ | | | | | |
| remuneration from your. | Ongoing advis | Ongoing adviser remuneration | | | | | |
| payment. If you want to | EITHER | | % | each | year of the bond value | | |
| change the existing adviser remuneration basis, please | | If you wish to deduct ongoing adviser remuneration as a percentage of the original investment, please convert to a monetary amount and enter in the box below. | | | | | |
| complete the separate adviser | OR | £ | | each | year | | |
| remuneration application form. | How often do | How often do you want your adviser to receive ongoing adviser remuneration payments? | | | | | |
| | Every three mo | onths | Every six m | onths | Once a year | | |
| | You may have to pay tax if the total of all regular withdrawals and any one off and ongoing adviser remuneration payments are more than 5% each year of the amounts invested into your bond. | | | | | | |
| | Financial Advi | Financial Adviser Name | | | | | |

Declaration

A copy of this application and the investment bond terms and conditions are available on request.

Our address is on page 2 of this application form or call us on 0370 909 6010.

For investments made by an attorney, a copy of the power of attorney must be provided, or you can confirm the access code at the end of this form so we can verify the power of attorney online

Please read this declaration carefully before signing it. It needs to be signed by each applicant (plus the parent or guardian of any applicant who is under 18). If the additional investment is being applied for by trustees, all the trustees must sign. If you do not understand any part of the declaration please ask for more information before signing it.

I/We ask Sterling to accept this application and issue the additional investment in accordance with Sterling's terr

I/We ask Sterling to accept this application and issue the additional investment in accordance with Sterling's terms and conditions. Please add this to the existing investment bond identified in this application.

I/We declare that:

- To the best of my/our knowledge and belief the information given in this application is correct.
- If I/we have selected the enhanced death benefit, I am/we are aware that an extra charge is made for this which is set out in the illustration and in the terms and conditions.
- I/We instruct Sterling to pay the initial adviser remuneration detailed in this application to my/our adviser.
- I/We instruct Sterling to deduct the ongoing adviser remuneration detailed in this application from the investment bond and pay it to my/our adviser.
- I/We understand that I/we cannot cancel a payment in respect of adviser remuneration once it has been paid or deducted from the investment bond, and that I/we will need to contact my/our adviser to discuss whether a refund is payable in full or in part or not due.

And where this investment is being made on behalf of a donor of a power of attorney:

• I/We confirm that I am/we are acting on behalf of the donor of a power of attorney and the investment bond is for the donor's own benefit. To the best of my/our knowledge and belief, the power of attorney is still valid and has not been revoked.

And where this application is being made by trustees:

- I am/We are aware that an investment bond is a life assurance policy that does not produce an income and, if any withdrawals are taken, those withdrawals will be withdrawals of capital.
- The amount being invested is held by me/us as trustee(s) of the trust referred to in this application. Each life insured is a beneficiary of the trust and they (or, where appropriate, their parent or guardian) have consented to this application being made.
- I/We accept that Sterling will send all written correspondence and notices to the first named trustee only, except for cancellation notices which will be sent to each applicant/bondholder.

Data Protection

I/We consent to:

Please read the • My/Our pers

My/Our personal data being used in the ways set out in the Data Protection leaflet.
Sterling, its agents and other Zurich Group Companies using my/our information for setting up, processing

and administering my/our investment bond.

In order for Sterling to meet its legal obligations, we need to undertake a search with a credit reference agency for the purposes of verifying your identity. The credit reference agency will check the details you supply against any particulars on any database (public or otherwise) to which they have access. A record of the search will be retained by the credit reference agency. The credit reference agency will use your details in the future to assist other companies for verification purposes. Sterling will not be able to provide services in the absence of this verification taking place.

I/We authorise those asked by Sterling for such information to provide it on production of a copy of this consent.

Data Protection statements carefully. If you do not understand any of the information set out, please ask for more information before signing the declaration.

Completion of this application does not guarantee acceptance.

| Signed | Date |
|--------|------|
| Name | |
| Signed | Date |
| Name | |
| Signed | Date |
| Name | |
| Signed | Date |
| Name | |

Financial Adviser Authority

This Financial
Adviser Authority
is for this Sterling
Investment Bond
only. A separate
authority is
required in respect
of each bond.

Parents or guardians for applicants under the age of 18 must sign on behalf of minors. I/We hereby authorise the Financial Adviser Firm detailed below to act on my/our behalf in relation to the matters indicated below and to provide information and/or instructions to Sterling.

I/We request Sterling to act on any such information and/or instructions.

I am/We are aware that this authority can be withdrawn at any time by written notification to Sterling, PO Box 461, Bishops Cleeve, Cheltenham, Gloucestershire, GL52 8ZN and that until such notification is received Sterling is entitled to rely on this authority and act on any information/instructions received from the Financial Adviser Firm (as detailed below) as if it/they were given directly by me/us.

By signing this authority you authorise Sterling to accept instructions relating to any of the following (if Sterling amend this list you may need to sign a new authority):

- commence, change and/or stop regular withdrawals from the bond
- · change details of the bank account into which regular withdrawals are paid
- partial or full surrender

Financial Adviser Firm Name

• fund(s) switch.

Please note:

- Your adviser will be required to submit a separate fund switch instruction for each bond.
- Sterling will not carry out any fund switch instruction that is incomplete or unclear.

| , , , , , , , , , , , , , , , , , , , | | |
|---------------------------------------|---|-------------------------------|
| First Applicant/Owner Name | | |
| | | |
| First Applicant/Owner Signature | | Date |
| | | |
| Second Applicant/Owner Name | | |
| | | |
| Second Applicant/Owner Signature | | Date |
| | | |
| Third Applicant/Owner Name | | |
| | | |
| Third Applicant/Owner Signature | | Date |
| | | Date |
| Fourth Applicant/Owner Name | | |
| | | |
| Fourth Applicant/Owner Signature | | Date |
| | | 540 |
| The Financial Adviser Firm: | | |
| | accordance with appropriate instructions from t | ha lagal awpar(s) of the hand |

bond under trust, all trustees must sign a Financial Adviser Authority.

If you put your

Hereby confirms that it will act only in accordance with appropriate instructions from the legal owner(s) of the bond, after ensuring the owner(s) has/have received the key features document (which includes the fund charges and expenses document) and the terms and conditions, in accordance with the permissions and authority granted by the Financial Services and Markets Act 2000 or any replacement legislation.

| Note to Adviser |
|------------------|
| A separate |
| switch |
| instruction |
| will be required |
| for each bond |

| Financial Adviser Firm Address | | |
|---------------------------------|--|--|
| | | |
| | | |
| | | |
| | | |
| Financial Adviser Name | | |
| | | |
| Financial Adviser Signature (on | | |
| behalf of Adviser Firm) | | |
| | | |
| Sterling Agency Code | | |
| | | |

This page to be completed by the Adviser. Adviser details Adviser name Adviser firm Adviser address FCA code Email address Mobile telephone number Your Sterling agency code Adviser declaration Declaration I confirm that this business has been solicited, sold, signed and completed in the UK and that all persons involved in transacting this business are authorised or exempt persons as defined in the Financial Services and Markets Act 2000, and are permitted to conduct this type of business. Adviser's signature Date

| Confirmatio | on of verification of identity certificate | | | | |
|---------------------------------------|---|---|--|--|--|
| Please complete the certificate | To be completed by an FCA Regulated or EU Regulated Introducer | | | | |
| and complete separate | Name of applicant*/trustee*/third party*/ | Telephone number | | | |
| certificates for all parties to | attorney*/deputy* (in full) | Date of birth | | | |
| the contract | Title Forenames | Nationality | | | |
| (for example, joint applicants, | | Plan number to which this certificate relates: | | | |
| trustees, settlors, deputies, and | Surname | | | | |
| attorneys acting under power | Address | Previous address if moved in last three months | | | |
| of attorney and third parties | | | | | |
| where you have | | | | | |
| been required to undertake | Postcode | Postcode | | | |
| identification). | I/We certify that: | | | | |
| *Delete as applicable. | the information above was obtained by me/us in relation | n to the customer; (tick one only) | | | |
| Beneficial | the evidence I/we have obtained to verify the identity of | the customer: | | | |
| must also be | meets the standard evidence set out within the guidance exceeds the standard evidence (writtendetails of the fu | | | | |
| identified if different from | to this confirmation). | | | | |
| the applicants. | | | | | |
| Please tick the standard | | This certificate cannot be used to verify the identity of any customer that falls into one of the following categories: • those who are exempt from verification as being an existing client of the introducing firm prior to the introduction of the requirement for such verification; | | | |
| evidence box if the case is a face | | | | | |
| to face sale to a UK resident, | those who have been subject to Simplified Due Diligence | | | | |
| otherwise | | those whose identity has been verified using the 'Source of funds' as evidence. If you have not verified the identity of the applicant please give reasons below: | | | |
| the exceeds standards box | ii you have not verified the identity of the applicant please (| | | | |
| should be ticked and supporting | | | | | |
| documentation sent in. | | | | | |
| Note this | | | | | |
| certificate must | | | | | |
| be signed by an officer of | Adviser name, address and telephone number | Sterling agency code | | | |
| the introducer firm, who is | | | | | |
| authorised to confirm the | | | | | |
| accuracy and effectiveness | | | | | |
| of the firm's | Postcode | Financial Services Register number | | | |
| customer identification | Telephone no. | | | | |
| verification records, to | | | | | |
| which this certificate | Name of person completing this certificate | Job title | | | |
| relates. | | | | | |
| We cannot | | | | | |
| accept photocopies | Signature | Date | | | |
| of completed certificates. | o.g. ataro | 54.5 | | | |
| | | | | | |

| Confirmation | on of verification of identity certificate | | | |
|--|---|--|--|--|
| Please complete the certificate | To be completed by an FCA Regulated or EU Regulated Intr | roducer | | |
| and complete separate | Name of applicant*/trustee*/third party*/ | Telephone number | | |
| certificates for all parties to | attorney*/deputy* (in full) | Date of birth | | |
| the contract | Title Forenames | Nationality | | |
| (for example, joint applicants, | | Plan number to which this certificate relates: | | |
| trustees, settlors, deputies, and | Surname | | | |
| attorneys acting under power | Address | Previous address if moved in last three months | | |
| of attorney and | | | | |
| third parties where you have | | | | |
| been required to undertake | Postcode | Postcode | | |
| identification). | | rostoode | | |
| *Delete as | I/We certify that: | to the outtomer | | |
| applicable. Beneficial | a) the information above was obtained by me/us in relation b) the evidence I/we have obtained to verify the identity of | (tiple and anh s) | | |
| owners | meets the standardevidenceset out within the guidance for the | | | |
| must also be identified if | or exceeds the standard evidence (written details of the fur | | | |
| different from the applicants. | attached to this confirmation). | | | |
| evidence box if the case is a face to face sale to a UK resident, otherwise the exceeds standards box should be ticked and supporting documentation sent in. | those who are exempt from verification as being an existing client of the introducing firm prior to the introduction of the requirement for such verification those who have been subject to Simplified Due Diligence under the Money Laundering Regulations; or those whose identity has been verified using the 'Source of funds' as evidence. If you have not verified the identity of the applicant please give reasons below: | | | |
| Note this certificate must | | | | |
| be signed by an officer of the introducer firm, who is authorised to confirm the accuracy and | Adviser name, address and telephone number | Sterling agency code | | |
| effectiveness of the firm's | Postcode | Financial Services Register number | | |
| customer | Telephone no. | | | |
| verification | raidpriorie rie. | | | |
| records, to which this certificate relates. | Name of person completing this certificate | Job title | | |
| We cannot | | | | |
| photocopies of completed | Signature | Date | | |
| certificates. | | | | |

| Submission | checklist | | | |
|-------------|---|----------|-----------|-----------------|
| Oubinission | Please make sure all relevant sections of this applications signed the declaration. For your convenience, attachm | | | omer has |
| | Use this checklist to make sure that you send us all the ensure that your customer's application is processed or | | | tion. This will |
| | Cheque payable to Sterling | Attached | To follow | N/A |
| | (please write the customer name and address on the back of the cheque) | | | |
| | Additional source of investment if more than 2 contributors | | | |
| | Additional confirmation of verification of identity certificate if more than 2 parties to the contract | | | |
| | Trust deed | | | |
| | Certified copy of the power of attorney or access code | | | |
| | Access code | | | |
| | Any other comments or instructions | | | |
| | | | | |
| | | | | |
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| Please let us know if you would like a copy of this in arge print, braille or audio. | |
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