Zurich International Portfolio Bond

Terms of Business
THESE TERMS OF BUSINESS (‘Terms’) are made BETWEEN:

1 Parties
Zurich Life Assurance plc
(the ‘Product Provider’):

AND

Intermediary to whom these Terms have been sent.

2 Background
These Terms describe the relationship between the Product Provider and the Intermediary in relation to the promotion of the Products to customers.

3 Definitions and Interpretation
In these Terms, unless the context otherwise requires:

‘Agency Account’ means an account with the Product Provider for the purposes of the receipt of commission;

‘Customer’ means any person who has taken up or intends to take up a Product and any person prospectively or potentially falling within either of the aforementioned categories;

‘Intellectual Property’ means any copyright, trademark whether registered or unregistered, logo or trade secret;

‘Intermediary’ means a firm which is authorised by the Financial Conduct Authority to carry on a financial services business associated with dealing in or advising on investment products and is recognised by the Product Provider as Servicing Intermediary responsible for a particular Customer;

‘Product’ means any life assurance policy offered by the Product Provider from time to time;

‘Product Provider’ means Zurich Life Assurance plc (registered number 58098);

‘Regulations’ means all statutes, statutory instruments, orders, regulations, guidance and codes of practice (whether or not having the force of law) which may apply to the parties in the conduct of their business;

‘Regulator’ means the Central Bank of Ireland or the Financial Conduct Authority (as applicable) or any successor regulatory body of any nature with authority whether or not legally binding to require any of the parties to comply with its directions at any time;

‘Terms’ means these Terms of Business issued by the Product Provider from time to time.

Words importing the singular meaning will include the plural meaning and vice versa and words importing gender will include the other gender and the whole will include any part.

References to any statute or section of any statute will include a reference to any statutory amendment, modification or re-enactment of them for the time being in force and to every instrument, order, direction, regulation, condition, scheme or other such matter made under them or pursuant to them.

4 Commencement
These Terms will only come into force from the date on which an Intermediary’s application for an Agency Account is accepted by the Product Provider.
5 Relationship of the Parties

5.1 The Product Provider reserves the right to:

a) decline to accept any application for a Product from the Intermediary;

b) offer the Product to the public direct or through any media or other distributors as it may determine in its absolute discretion; and

c) vary the range, specification and price of any Product.

5.2 The Intermediary has no authority to bind the Product Provider in any way and, in particular will not bind the Product Provider in contract and will not provide or hold itself out as able to provide cover for any risk in respect of the Product. Further, the Intermediary will not make any representations, give any warranties in respect of the Product Provider or execute any insurance contract, accept any application, sign any documents or make any statement in the name of the Product Provider or amend the Product Provider’s standard terms and conditions relating to the Product.

5.3 The Intermediary shall not create, issue, publish or circulate in any way, authorise or sponsor any advertisement, letter, form or other literature relating to the Product or bearing any of the Product Provider’s registered business names other than any supplied or approved in writing by the Product Provider.

5.4 There shall be no relationship of agency between the Intermediary and the Product Provider.

5.5 While the Intermediary may appoint agents or representatives (including any Appointed Representatives), the Intermediary will require the same to comply with the requirements of clause 5.2 above. The Product Provider will not have any contractual relationship with any such agents or representatives (including any Appointed Representatives) or be responsible in any manner for these agents or representatives (including any Appointed Representatives).

5.6 Subject to clause 5.3 above, no party shall use any other party’s Intellectual Property without the express written consent of the other party.

5.7 The Intermediary will not incur any expenditure on behalf of the Product Provider without the prior written consent of the Product Provider.

6 Compliance with the Regulations

6.1 The parties, their employees and agents will comply at all times with the Regulations in respect of the promotion and sale of the Products.

6.2 Without prejudice to clause 6.1, the Intermediary warrants that it shall comply with the Money Laundering Regulations 2007, Joint Money Laundering Steering Group ‘Prevention of Money Laundering/Combating the Financing of Terrorism’ guidance notes for the UK Financial Sector (2007 edition), (‘the JMLSG Guidance Notes 2007’), any International Tax Compliance Legislation (such as the Foreign Account Tax Compliance Act (FATCA), in particular, the Irish Foreign Account Reporting (United States of America) Regulations 2014), (referred to as “ITC legislation”), as may be amended from time to time and such other requirements as the Product Provider may require from time to time.
Every Product application must be accompanied by a completed Verification of Identity Certificate (‘CVI’). The Intermediary hereby consents to the Zurich Group (comprising Zurich Insurance Group Ltd and its subsidiary and affiliate companies) (the ‘Group’) using any confirmation of CVI, or other identification evidence, provided by the Intermediary, for the purposes of reliance, evidencing and recording the identity of Customers and other parties introduced to the Group by the Intermediary.

6.3 In order to comply with the Money Laundering Regulations 2007 and ITC legislation, the Intermediary agrees to make available such source identification data or provide further ‘Know your Customer’ evidence and other evidence as the Product Provider may reasonably require.

7 Customers

7.1 In connection with the promotion and sale of the Product, the Intermediary will for all purposes be the agent of the Customer.

7.2 The Intermediary will pass on promptly any information or monies for a Customer in connection with a Product.

7.3 The Intermediary will inform the Product Provider immediately on becoming aware of a complaint with respect to the Product, the Product Provider or the sale of the Product. In the event that the complaint relates to the sale of the Product, the Intermediary will comply with its obligations under the Regulations set out in the FCA Handbook as amended from time to time (specifically, the FCA Rules) in resolving the complaint in a timely manner. In the event that the complaint relates to the Product or the Product Provider, the Intermediary will fully co-operate with the Product Provider in making available in a timely and clear manner all information relevant to the Product Provider’s investigation of the complaint. For the avoidance of doubt, the Intermediary will not make any comment or representation regarding the complaint on behalf of the Product Provider or without the Product Provider’s advance written consent. The Intermediary will indemnify the Product Provider against any damages, costs and expenses reasonably incurred including any payments made by the Product Provider:

7.3.1 to a Customer otherwise than under the terms of a Product; or

7.3.2 to any third party, on an ex gratia basis or otherwise; or

7.3.3 to a Customer or third party pursuant to an order of a court, ombudsman or other tribunal or authority; or

7.3.4 to a Customer’s Product in place of or in addition to any payments by that Customer which has arisen as a result of the negligence, misrepresentation, improper conduct of, or a failure to comply with these Terms by the Intermediary or any of its employees or agents.

7.4 The Product Provider may contact Customers in relation to the promotion and sale of any Product and for any other lawful purposes including direct marketing, research, product administration and servicing and upon request from the Customer or as required by any Regulations or Regulator.
8 Data Protection

8.1 Information concerning the Intermediary and its business will be held by the Product Provider for marketing, administrative and regulatory purposes and may be passed to associated companies for similar purposes. In particular, it may be passed to other members of the Group or third party companies carefully selected by the Product Provider to promote the Product, provide support services, administer commission payments to the Intermediary or to assist in the administration of the Product.

8.2 Information concerning the Intermediary and its business will be held by the Product Provider and may be passed to external agencies such as credit reference agencies, information exchanges and insurers’ databases.

8.3 The Intermediary hereby consents to the use of its information as described above.

8.4 All parties shall comply in all respects with all relevant data protection laws and regulations and avoid placing any other party in breach of the same. Where a party acts as data processor in relation to personal data in relation to which another party is the data controller, that party shall process the personal data only on the instructions of the other party and shall take appropriate technical and organisational measures against unauthorised or unlawful processing of such personal data and against accidental loss or destruction of or damage to such personal data.

9 Termination

9.1 The Product Provider may terminate these Terms at any time by one month’s written notice.

9.2 The Product Provider may terminate these Terms in writing with immediate effect on the occurrence of any of the following events:

9.2.1 the revocation or suspension of the Intermediary’s authorisation by the Financial Conduct Authority

9.2.2 the bankruptcy or liquidation (other than voluntarily for the purpose of amalgamation or reconstruction) of the Intermediary being unable to pay its debts within the meaning of section 123 of the Insolvency Act 1986 or a receiver or similar officer is appointed in respect of all or any part of the business or assets of the Intermediary

9.2.3 the charging or conviction of any director, employer or agent of the Intermediary of any criminal offence (other than a minor traffic offence) which in the reasonable opinion of the Product Provider has a material adverse effect on these Terms or the reputation of the Product Provider

9.2.4 if the Intermediary commits a breach of the terms or conditions of this Agreement

9.2.5 if the Intermediary becomes tied to another insurance provider so as to prevent the Intermediary complying with its obligations under these Terms of Business.

9.3 The Intermediary will notify the Product Provider immediately should any of the events outlined in 9.2 arise.
10 Effect of Termination

10.1 All rights and obligations of the parties under these Terms shall terminate automatically save for:

10.1.1 such rights of action as shall have accrued prior to termination (including without limitation any and all actions for any breach of any of these Terms);

10.1.2 clauses 8.3, 9.1 and 9.2.

10.2 Any Product applications already submitted to the Product Provider will be properly completed and fulfilled by the Intermediary as expressly permitted by the Product Provider.

10.3 No commission shall be payable to the Intermediary in the event of termination under clause 9. For the avoidance of doubt, termination is without prejudice to any rights or liabilities accrued prior to the date of termination.

10.4 Any information (including personal data) in whatever form, including books, documents, computer hardware or software belonging to the Product Provider and in the possession, custody or control of the Intermediary shall be returned to the Product Provider immediately upon request and the Intermediary’s licence to hold or use the same shall cease upon termination of these Terms.

11 Variation

The Product Provider may amend any clause in these Terms or introduce new clauses from time to time by issuing updates to these Terms or publishing a new version of these Terms.

12 Notices

Any notices to be served under these Terms will be in writing and will be delivered or sent by post to the addresses held by the parties for each other.

13 Governing Law

These Terms will be construed and interpreted in accordance with English law and the parties hereby agree to submit to the exclusive jurisdiction of the English courts.
The Zurich International Portfolio Bond is provided by Zurich Life Assurance plc.
Zurich Life Assurance plc is authorised and regulated by the Central Bank of Ireland and subject to limited regulation by the Financial Conduct Authority for the conduct of insurance business in the UK.
Registered office: Zurich House, Frascati Road, Blackrock, Co Dublin, Ireland.
Registered in Ireland under company number 58098.